

Western Gas Partners Announces Fourth-Quarter and Full-Year 2011 Results

HOUSTON--(BUSINESS WIRE)--Feb. 27, 2012-- Western Gas Partners, LP (NYSE: WES) today announced fourth-quarter and full-year financial and operating results for 2011. The announced results include the full-year effect of the Partnership's acquisition of the Bison assets in 2011. In addition, the Partnership today announced its outlook for 2012.

Net income available to limited partners for 2011, which includes results associated with the Platte Valley assets from March 2011 forward and the Bison assets from July 2011 forward, totaled \$131.6 million, or \$1.64 per common unit (diluted), with full-year 2011 Adjusted EBITDA ⁽¹⁾ of \$261.4 million and full-year Distributable cash flow ⁽¹⁾ of \$221.7 million.

Net income available to limited partners for the fourth-quarter of 2011 totaled \$31.5 million, or \$0.35 per common unit (diluted). The Partnership's fourth-quarter 2011 Adjusted EBITDA ⁽¹⁾ was \$68.4 million and Distributable cash flow ⁽¹⁾ was \$56.9 million.

The Partnership previously declared a quarterly distribution of \$0.44 per unit for the fourth quarter of 2011, paid on February 13, 2012, to unitholders of record at the close of business on February 1, 2012, representing a 5-percent increase over the prior quarter and a 16-percent increase over the fourth-quarter 2010 distribution of \$0.38 per unit. The fourth-quarter 2011 Coverage ratio of 1.32 times is based on the \$0.44 per unit distribution.

"2011 was an inflection point for Western Gas. We completed our first major third-party acquisition, increased the size of our committed credit facility to \$800 million, successfully launched our first public debt offering, and continued to benefit from our sponsor's tremendous support," said Western Gas Partners' President and Chief Executive Officer Don Sinclair. "Furthermore, we've sustained our consistent track record of top-tier distribution growth while maintaining conservative coverages."

Total throughput attributable to the Partnership for the fourth quarter of 2011 averaged 2.0 Bcf/d, 3 percent above the prior quarter and 8 percent above the fourth quarter of 2010. For the full-year 2011, throughput attributable to the Partnership averaged 1.96 Bcf/d, 14 percent above the prior year average.

Capital expenditures attributable to the Partnership totaled approximately \$45.8 million during the fourth quarter of 2011. Of this amount, maintenance capital expenditures were approximately \$6.9 million, or 10 percent of Adjusted EBITDA. ⁽¹⁾ For the full-year 2011, capital expenditures attributable to the Partnership totaled \$108.4 million, which includes the full-year capital expenditures associated with the Bison assets acquired in July 2011.

2012 OUTLOOK

Based on current expectations and including the previously announced acquisition of Mountain Gas Resources, LLC effective January 1, 2012, Adjusted EBITDA for 2012 is expected to be between \$335 million and \$365 million. Total capital expenditures (excluding acquisitions) are expected to be between \$410 million and \$460 million with maintenance capital expenditures expected to be between 8 percent and 11 percent of Adjusted EBITDA. The 2012 capital expenditure forecast includes one expansion project already underway, the completion of a third train at Chipeta Processing, LLC, and two growth projects: (a) the expansion of the Partnership's processing capacity by 300 MMcf/d at its Wattenberg system in the DJ Basin, which includes the underlying Niobrara formation, and (b) the construction of a new 200 MMcf/d cryogenic processing plant in the Maverick Basin, serving production from the Eagleford shale. Details surrounding the 2012 capital budget will be provided during the Partnership's earnings conference call.

CONFERENCE CALL TOMORROW AT 11 A.M. CST

Management will host a conference call on Tuesday, February 28, 2012, at 11 a.m. Central Standard Time (12 p.m. Eastern Standard Time) to discuss fourth-quarter and full-year 2011 results and the outlook for 2012. To participate via telephone, please dial 888.679.8033 and enter participant code 69037045. Please call in 10 minutes prior to the scheduled start time. To access the live audio webcast of the conference call and slide presentation, please visit <http://www.westerngas.com>. A replay of the call will also be available on the Web site for approximately two weeks following the conference call.

Western Gas Partners, LP is a growth-oriented Delaware master limited partnership formed by Anadarko Petroleum Corporation to own, operate, acquire and develop midstream energy assets. With midstream assets

in East and West Texas, the Rocky Mountains and the Mid-Continent, the Partnership is engaged in the business of gathering, processing, compressing, treating and transporting natural gas, condensate, natural gas liquids and crude oil for Anadarko and other producers and customers. For more information about Western Gas Partners, please visit <http://www.westerngas.com>.

This news release contains forward-looking statements. Western Gas Partners believes that its expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this news release. These factors include the ability to meet financial guidance or distribution growth expectations; the ability to safely and efficiently operate our assets; the ability to obtain new sources of natural gas supplies; the effect of fluctuations in commodity prices and the demand for natural gas and related products; the ability to meet projected in-service dates for capital growth projects; and construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures, as well as other factors described in the "Risk Factors" section of the Partnership's most recent Form 10-K filed with the Securities and Exchange Commission and other public filings and press releases by Western Gas Partners. Western Gas Partners undertakes no obligation to publicly update or revise any forward-looking statements.

- (1) Please see the tables at the end of this release for a reconciliation of non-GAAP to GAAP measures and calculation of the Coverage ratio.

Reconciliation of GAAP to Non-GAAP Measures

Below are reconciliations of Distributable cash flow (non-GAAP) and Adjusted EBITDA (non-GAAP) to Net income (GAAP) as required under Regulation G of the Securities Exchange Act of 1934. Management believes that the presentation of Distributable cash flow, Adjusted EBITDA and Coverage ratio are widely accepted financial indicators of a company's financial performance compared to other publicly traded partnerships and are useful in assessing our ability to incur and service debt, fund capital expenditures and make distributions.

Distributable cash flow, Adjusted EBITDA and Coverage ratio, as defined by the Partnership, may not be comparable to similarly titled measures used by other companies. Therefore, the Partnership's consolidated Distributable cash flow, Adjusted EBITDA and Coverage ratio should be considered in conjunction with net income and other performance measures, such as operating income or cash flows from operating activities.

Distributable Cash Flow

The Partnership defines Distributable cash flow as Adjusted EBITDA, plus interest income, less net cash paid for interest expense (including amortization of deferred debt issuance costs originally paid in cash, offset by non-cash capitalized interest), maintenance capital expenditures and income taxes.

| | Quarter Ended December 31, | | Year Ended December 31, | |
|--|-------------------------------|---------------------|----------------------------|---------------------|
| <i>thousands except Coverage ratio</i> | 2011 | 2010 ⁽¹⁾ | 2011 | 2010 ⁽¹⁾ |

Reconciliation of Net income attributable to Western Gas Partners, LP to

Distributable cash flow and calculation of the Coverage ratio

| | | | | |
|---|-----------------|----------|------------------|-----------|
| Net income attributable to Western Gas Partners, LP | \$34,427 | \$33,636 | \$142,940 | \$122,874 |
| Add: | | | | |
| Distributions from equity investees | 2,739 | 2,316 | 10,612 | 5,935 |
| Non-cash equity-based compensation expense | 7,519 | 2,970 | 13,754 | 4,787 |
| Expenses in excess of omnibus cap | - | 133 | - | 133 |
| Interest expense, net (non-cash settled) | - | 1,385 | 1,214 | 3,157 |
| Income tax (benefit) expense | 446 | (719) | 2,161 | 9,142 |
| Depreciation, amortization and impairments ⁽²⁾ | 22,321 | 18,398 | 85,701 | 70,970 |
| Other expense ⁽²⁾ | - | - | 3,683 | 2,393 |
| Less: | | | | |
| Equity income, net | 3,102 | 2,041 | 10,091 | 6,640 |
| Cash paid for maintenance capital | | | | |

| | | | | |
|--|-----------------|----------|------------------|-----------|
| expenditures ⁽²⁾ | 6,885 | 5,564 | 25,652 | 22,314 |
| Capitalized interest | 286 | - | 420 | - |
| Cash paid for income taxes | - | 507 | 190 | 507 |
| Other income ⁽²⁾ | 288 | 187 | 2,053 | 267 |
| Distributable cash flow | \$56,891 | \$49,820 | \$221,659 | \$189,663 |
| Distribution declared for the three months ended December 31, 2011 ⁽³⁾ | | | | |
| Limited partners | \$39,941 | | | |
| General partner | 3,086 | | | |
| Total | \$43,027 | | | |
| Distribution Coverage ratio | 1.32 | x | | |

- (1) Financial information has been revised to include results attributable to the Bison assets.
Includes the Partnership's 51% share of depreciation, amortization and impairments;
- (2) other expense; cash paid for maintenance capital expenditures; and other income attributable to Chipeta Processing LLC ("Chipeta").
- (3) Reflects distribution of \$0.44 per unit paid on February 13, 2012.

Reconciliation of GAAP to Non-GAAP Measures, continued

Adjusted EBITDA attributable to Western Gas Partners, LP ("Adjusted EBITDA")

The Partnership defines Adjusted EBITDA as Net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investees, non-cash equity-based compensation expense, general and administrative expense in excess of the omnibus cap (if any), interest expense, income tax expense, depreciation, amortization and impairments, and other expense, less income from equity investments, interest income, income tax benefit, other income and other nonrecurring adjustments that are not settled in cash.

| | Quarter Ended | | Year Ended | |
|------------------|---------------|---------------------|--------------|---------------------|
| | December 31, | | December 31, | |
| <i>thousands</i> | 2011 | 2010 ⁽¹⁾ | 2011 | 2010 ⁽¹⁾ |

Reconciliation of Net income attributable to Western Gas Partners, LP to Adjusted EBITDA

| | | | | |
|---|-----------------|----------|------------------|-----------|
| Net income attributable to Western Gas Partners, LP | \$34,427 | \$33,636 | \$142,940 | \$122,874 |
| Add: | | | | |
| Distributions from equity investees | 2,739 | 2,316 | 10,612 | 5,935 |
| Non-cash equity-based compensation expense | 7,519 | 2,970 | 13,754 | 4,787 |
| Expenses in excess of omnibus cap | - | 133 | - | 133 |
| Interest expense | 8,607 | 7,404 | 31,559 | 21,951 |
| Income tax (benefit) expense | 446 | (719) | 2,161 | 9,142 |
| Depreciation, amortization and impairments ⁽²⁾ | 22,321 | 18,398 | 85,701 | 70,970 |
| Other expense ⁽²⁾ | - | - | 3,683 | 2,393 |
| Less: | | | | |
| Equity income, net | 3,102 | 2,041 | 10,091 | 6,640 |
| Interest income - affiliates | 4,225 | 4,225 | 16,900 | 16,900 |
| Other income ⁽²⁾ | 288 | 187 | 2,053 | 267 |
| Adjusted EBITDA | \$68,444 | \$57,685 | \$261,366 | \$214,378 |

- (1) Financial information has been revised to include results attributable to the Bison assets.
Includes the Partnership's 51% share of depreciation, amortization and impairments;

(2) other expense; and other income attributable to Chipeta.

Western Gas Partners, LP
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

| | Quarter Ended December 31, | | Year Ended December 31, | |
|---|---------------------------------------|----------------------------|------------------------------------|----------------------------|
| <i>thousands except per-unit amounts</i> | 2011 | 2010 ⁽¹⁾ | 2011 | 2010 ⁽¹⁾ |
| Revenues | | | | |
| Gathering, processing and transportation of natural gas and natural gas liquids | \$75,551 | \$60,939 | \$286,969 | \$233,708 |
| Natural gas, natural gas liquids and condensate sales | 98,541 | 62,028 | 361,582 | 258,820 |
| Equity income and other, net | 5,478 | 5,264 | 15,529 | 12,673 |
| Total revenues | 179,570 | 128,231 | 664,080 | 505,201 |
| Operating expenses | | | | |
| Cost of product | 69,425 | 39,126 | 247,302 | 157,049 |
| Operation and maintenance | 27,126 | 20,609 | 101,754 | 85,407 |
| General and administrative | 13,611 | 7,705 | 35,388 | 25,305 |
| Property and other taxes | 3,063 | 2,576 | 15,695 | 13,454 |
| Depreciation, amortization and impairments | 22,942 | 19,108 | 88,454 | 73,791 |
| Total operating expenses | 136,167 | 89,124 | 488,593 | 355,006 |
| Operating income | 43,403 | 39,107 | 175,487 | 150,195 |
| Interest income – affiliates | 4,225 | 4,225 | 16,900 | 16,900 |
| Interest expense | (8,607) | (7,404) | (31,559) | (21,951) |
| Other income (expense), net | 290 | 188 | (1,624) | (2,123) |
| Income before income taxes | 39,311 | 36,116 | 159,204 | 143,021 |
| Income tax (benefit) expense | 446 | (719) | 2,161 | 9,142 |
| Net income | 38,865 | 36,835 | 157,043 | 133,879 |
| Net income attributable to noncontrolling interests | 4,438 | 3,199 | 14,103 | 11,005 |
| Net income attributable to Western Gas Partners, LP | \$34,427 | \$33,636 | \$142,940 | \$122,874 |
| Limited partners' interest in net income: | | | | |
| Net income attributable to Western Gas Partners, LP | \$34,427 | \$33,636 | \$142,940 | \$122,874 |
| Pre-acquisition net (income) loss allocated to Parent | - | 1,507 | (2,781) | (8,743) |
| General partner interest in net (income) loss | (2,915) | (1,177) | (8,599) | (3,067) |
| Limited partners' interest in net income | \$31,512 | \$33,966 | \$131,560 | \$111,064 |
| Net income per unit - basic and diluted | | | | |
| Common units | \$0.35 | \$0.48 | \$1.64 | \$1.66 |
| Subordinated units ⁽²⁾ | \$- | \$0.44 | \$1.28 | \$1.61 |
| Weighted average units outstanding - basic and diluted | | | | |
| Common units | 90,141 | 46,851 | 67,333 | 41,287 |
| Subordinated units ⁽²⁾ | - | 26,536 | 16,431 | 26,536 |

(1) Financial information has been revised to include results attributable to the Bison assets.

All subordinated units were converted to common units on a one-for-one basis on August 15, 2011. For purposes of calculating net

- (2) income per common and subordinated unit, the conversion of the subordinated units is deemed to have occurred on July 1, 2011.

Western Gas Partners, LP
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

| <i>thousands except number of units</i> | December 31, 2011 | December 31, 2010 ⁽¹⁾ |
|--|--------------------------|---|
| Current assets | \$255,550 | \$ 43,184 |
| Note receivable - Anadarko | 260,000 | 260,000 |
| Net property, plant and equipment | 1,770,934 | 1,446,043 |
| Other assets | 165,136 | 106,903 |
| Total assets | \$2,451,620 | \$ 1,856,130 |
| Current liabilities | \$71,094 | \$ 45,864 |
| Long-term debt | 669,178 | 474,000 |
| Asset retirement obligations and other | 63,642 | 61,840 |
| Total liabilities | \$803,914 | \$ 581,704 |
| Common units (90,140,999 and 51,036,968 units issued and outstanding at December 31, 2011 and 2010, respectively) | \$1,495,253 | \$ 810,717 |
| Subordinated units (zero and 26,536,306 units issued and outstanding at December 31, 2011 and 2010, respectively) ⁽²⁾ | - | 282,384 |
| General partner units (1,839,613 and 1,583,128 units issued and outstanding at December 31, 2011 and 2010, respectively) | 31,729 | 21,505 |
| Parent net investment | - | 69,358 |
| Noncontrolling interests | 120,724 | 90,462 |
| Total liabilities, equity and partners' capital | \$2,451,620 | \$ 1,856,130 |

(1) Financial information has been revised to include results attributable to the Bison assets.

(2) All subordinated units were converted to common units on a one-for-one basis on August 15, 2011.

Western Gas Partners, LP
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

| <i>thousands</i> | Year Ended December 31, 2011 | 2010 ⁽¹⁾ |
|---|-------------------------------------|----------------------------|
| Cash flows from operating activities | | |
| Net income | \$157,043 | \$133,879 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation, amortization and impairments | 88,454 | 73,791 |
| Change in other items, net | 24,917 | 18,747 |
| Net cash provided by operating activities | \$270,414 | \$226,417 |

Cash flows from investing activities

| | | |
|---|---------------------|-------------|
| Capital expenditures | \$(135,495) | \$(130,149) |
| Acquisitions from affiliates | (28,837) | (734,780) |
| Acquisitions from third parties | (301,957) | (18,047) |
| Investments in equity affiliates | (93) | (310) |
| Proceeds from sale of assets to affiliates | 382 | 2,805 |
| Proceeds from sale of assets to third parties | 500 | 2,825 |
| Net cash used in investing activities | \$(465,500) | \$(877,656) |

Cash flows from financing activities

| | | |
|--|--------------------|-----------|
| Borrowings, net of debt issuance costs | \$1,055,939 | \$660,000 |
| Repayments of debt | (869,000) | (361,000) |
| Revolving credit facility issuance costs | - | (12) |
| Proceeds from issuance of common and general partner units, net of offering expenses | 335,317 | 345,803 |
| Distributions to unitholders | (140,118) | (94,194) |
| Contributions from noncontrolling interest owners | 33,637 | 2,053 |
| Distributions to noncontrolling interest owners | (17,478) | (13,222) |
| Net contributions from (distributions to) Parent | (3,726) | 68,901 |
| Net cash provided by financing activities | \$394,571 | \$608,329 |

Net increase (decrease) in cash and cash equivalents **\$199,485** \$(42,910)

Cash and cash equivalents at beginning of period **27,074** 69,984

Cash and cash equivalents at end of period **\$226,559** \$27,074

- (1) Financial information has been revised to include results attributable to the Bison assets.

Western Gas Partners, LP
OPERATING STATISTICS
(Unaudited)

| | Quarter Ended | | Year Ended | |
|--|----------------------|----------------------------|---------------------|----------------------------|
| | December 31, | | December 31, | |
| | 2011 | 2010 ⁽¹⁾ | 2011 | 2010 ⁽¹⁾ |

Throughput (MMcf/d except per-unit amounts)

| | | | | |
|---|---------------|--------|---------------|--------|
| Gathering, treating and transportation ⁽²⁾ | 1,251 | 1,228 | 1,265 | 1,124 |
| Processing ⁽³⁾ | 934 | 716 | 863 | 681 |
| Equity investment ⁽⁴⁾ | 76 | 115 | 71 | 116 |
| Total throughput ⁽⁵⁾ | 2,261 | 2,059 | 2,199 | 1,921 |
| Throughput attributable to noncontrolling interests | 255 | 204 | 242 | 197 |
| Total throughput attributable to Western Gas Partners, LP | 2,006 | 1,855 | 1,957 | 1,724 |
| Gross margin per Mcf attributable to Western Gas Partners, LP ⁽⁶⁾ | \$0.56 | \$0.49 | \$0.55 | \$0.52 |

- (1) Throughput has been revised to include volumes attributable to the Bison assets. Excludes average NGL pipeline volumes from the Chipeta assets of 26 MBbls/d and 12 MBbls/d for the quarters ended December 31, 2011 and 2010, respectively, and 24

- (2) MBbls/d and 14 MBbls/d, for the years ended December 31, 2011 and 2010, respectively.

- (3) Includes 100% of Chipeta, Granger and Hilight system volumes and 50% of Newcastle system volumes for all periods presented as well as throughput beginning March 2011 attributable to the Platte Valley system.

- (6) Represents the Partnership's 14.81% share of Fort Union's gross volumes and excludes

- (4) 4 MBbls/d and 3 MBbls/d of oil pipeline volumes for each quarter and year ended December 31, 2011 and 2010, respectively, representing the Partnership's 10% share of average White Cliffs pipeline volumes.
- (5) Includes affiliate, third-party and equity-investment volumes.
Average for period. Calculated as gross margin, excluding the noncontrolling interest owners' proportionate share of revenues and cost of product, divided by total
- (6) throughput attributable to Western Gas Partners, LP. Calculation includes income attributable to the Partnership's investments in Fort Union and White Cliffs and volumes attributable to the Partnership's investment in Fort Union.

Source: Western Gas Partners, LP

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<https://investors.westernmidstream.com/2012-02-27-Western-Gas-Partners-Announces-Fourth-Quarter-and-Full-Year-2011-Results>