

# Cautionary Language Regarding Forward Looking Statements

This presentation contains forward-looking statements. Western Gas Partners, LP and Western Gas Equity Partners, LP believe that their expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this presentation. These factors include the ability to meet financial guidance or distribution-growth expectations; the ability to safely and efficiently operate WES's assets; the ability to obtain new sources of natural gas supplies; the effect of fluctuations in commodity prices and the demand for natural gas and related products; the ability to meet projected in-service dates for capital growth projects; construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures; and the other factors described in the "Risk Factors" section of WES's and WGP's most recent Forms 10-K and Forms 10-Q filed with the Securities and Exchange Commission and in their other public filings and press releases. Western Gas Partners, LP and Western Gas Equity Partners, LP undertake no obligation to publicly update or revise any forward-looking statements. Please also see the attached Appendix and our earnings release, posted on our website at www.westerngas.com, for reconciliations of the differences between any non-GAAP financial measures used in this presentation and the most directly comparable GAAP financial measures.

# Highlights

### **Execution of Delaware Basin Build Out**

- Ramsey VI on schedule for 4Q17
- Mentone I & 2 on schedule for 2H18
- Two water disposal systems to be placed in service in 2Q17
- Over 40 miles of gas gathering pipelines and 32,000 horsepower of compression put into service in 1Q17
- 3<sup>rd</sup> Party agreements now exceed 500 MMcf/d in volumetric commitments and over 150,000 dedicated acres

### Closed DBJV-for-Marcellus Asset Exchange

### **Increasing Financial Flexibility**

Conversion of 50% of Series A Preferred units in February, remaining 50% to be converted in May

## 1Q17 vs 4Q16 Financial Performance

1Q17	4Q16
\$255.0	\$268.4
\$129.8	\$135.0
\$11.1	\$8.3
\$216.5	\$223.8
1.15x	1.31x
	\$255.0 \$129.8 \$11.1 \$216.5

# 1Q17 vs 4Q16 Operational Performance

(\$ in Millions)	1Q17	4Q16	Key Drivers
Natural Gas Throughput (Bcf/d)	3.94	4.04	Impact of DBJV-for-Marcellus trade; Delaware and DJ growth offset by Granger Straddle and Springfield
Crude & NGL Throughput (MBbl/d)	169	181	Springfield, Mont Belvieu, and Texas Express Pipeline
Adjusted Gross Margin for Natural Gas Assets (\$/Mcf)	\$0.85	\$0.85	-
Adjusted Gross Margin for Crude & NGL Assets (\$/Bbl)	\$1.98	\$2.15	Normalized distributions at Front Range and lower Mont Belvieu distributions per barrel



# 2017 Outlook

(\$ in Millions)	Original	Current	Midpoint Variance
WES Adjusted EBITDA	\$1,000 - \$1,100	\$1,000 - \$1,100	-
WES Total Capital Expenditures	\$900 - \$1,000	\$900 - \$1,000	-
WES Maintenance Capital Expenditures	\$60 - \$80	\$60 - \$80	-
WES 2017 & 2018 Annual Distribution Growth	7% - 9%	7% - 9%	-
WGP 2017 & 2018 Annual Distribution Growth	12% - 18%	12% - 19%	0.5%

# Appendices

#### "Adjusted EBITDA"

WES defines Adjusted EBITDA as net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investees, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, and other income.

	<u>Three</u>	Three Months Ended			
thousands	March 31, 2017		December 31, 2016		
Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Adjusted EBITDA attributa	ble to Western Gas Partners, LP				
Net income (loss) attributable to Western Gas Partners, LP	\$ 101,88	9 \$	143,004		
Add:					
Distributions from equity investments	22,56	7	27,160		
Non-cash equity-based compensation expense	1,24	6	1,573		
Interest expense	35,50	4	39,234		
Income tax expense	3,55	2	941		
Depreciation and amortization (1)	69,04	9	72,633		
Impairments	164,74	2	4,222		
Other expense (1)	4	5	128		
Less:					
Gain (loss) on divestiture and other, net	119,48	7	(5,872)		
Equity income, net – affiliates	19,46	1	21,916		
Interest income – affiliates	4,22	5	4,225		
Other income (1)	42	7	252		
Adjusted EBITDA attributable to Western Gas Partners, LP	\$ 254,99	4 \$	268,374		

<sup>1)</sup> Includes WES's 75% share of depreciation and amortization; other expense; and other income attributable to Chipeta.



### "Adjusted EBITDA"

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thousands	Three Months Ended			
	March 31, 2017		December 31, 2016	
Reconciliation of Net cash provided by operating activities to Adjusted EBITDA attributable to Western Gas Partners, LP				
Net cash provided by (used in) operating activities	\$	192,616	\$	259,847
Interest (income) expense, net		31,279		35,009
Uncontributed cash-based compensation awards		37		408
Accretion and amortization of long-term obligations, net		(1,101)		(5,387)
Current income tax (benefit) expense		424		707
Other (income) expense, net		(430)		(255)
Distributions from equity investments in excess of cumulative earnings – affiliates		3,453		4,646
Changes in operating working capital:				
Accounts receivable, net		1,513		7,839
Accounts and imbalance payables and accrued liabilities, net		29,940		(34,256)
Other		15		2,922
Adjusted EBITDA attributable to noncontrolling interest		(2,752)		(3,106)
Adjusted EBITDA attributable to Western Gas Partners, LP	\$	254,994	\$	268,374
Cash flow information of Western Gas Partners, LP				
Net cash provided by (used in) operating activities	\$	192,616		
Net cash provided by (used in) investing activities		(252,434)		
Net cash provided by (used in) financing activities		(175,797)		

"Distributable Cash Flow"

WES defines Distributable cash flow as Adjusted EBITDA, plus interest income and the net settlement amounts from the sale and/or purchase of natural gas, condensate and NGLs under WES's commodity price swap agreements to the extent such amounts are not recognized as Adjusted EBITDA, less net cash paid (or to be paid) for interest expense (including amortization of deferred debt issuance costs originally paid in cash, offset by non-cash capitalized interest), maintenance capital expenditures, Series A Preferred unit distributions and income taxes.

		Three Months Ended			
nousands except Coverage ratio		arch 31, 2017	December 31, 2016		
Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Distributable cash flow and calculation of the Coverage ratio	¢	101,889	\$	143,004	
Net income (loss) attributable to Western Gas Partners, LP  Add:	Ψ	101,009	Ψ	143,004	
Distributions from equity investments		22,567		27,160	
Non-cash equity-based compensation expense		1,246		1,573	
Non-cash settled - interest expense, net <sup>(1)</sup>		71		4,350	
Income tax (benefit) expense		3,552		941	
Depreciation and amortization (2)		69,049		72,633	
Impairments		164,742		4,222	
Above-market component of swap extensions with Anadarko		12,297		11,038	
Other expense (2)		45		128	
Less:					
Gain (loss) on divestiture and other, net		119,487		(5,872)	
Equity income, net – affiliates		19,461		21,916	
Cash paid for maintenance capital expenditures (2)		11,122		8,342	
Capitalized interest		816		888	
Cash paid for (reimbursement of) income taxes		189		771	
Series A Preferred unit distributions		7,453		14,908	
Other income (2)		427		252	
Distributable cash flow	\$	216,503	\$	223,844	
Distributions declared (3)					
Limited partners – common units	\$	123,929	\$	112,378	
General partner		64,824		58,279	
Total	\$	188,753	\$	170,657	
Coverage ratio		1.15 x		1.31	

<sup>1)</sup> Includes accretion revisions related to the Deferred purchase price obligation – Anadarko.

<sup>3)</sup> Reflects cash distributions of \$0.875 per unit and \$0.860 per unit declared for the three months ended March 31, 2017, and December 31, 2016, respectively.



<sup>2)</sup> Includes WES's 75% share of depreciation and amortization; other expense; cash paid for maintenance capital expenditures; and other income attributable to Chipeta.

"Adjusted Gross Margin Attributable to Western Gas Partners, LP"

WES defines Adjusted gross margin as total revenues and other, less cost of product and reimbursements for electricity-related expenses recorded as revenue, plus distributions from equity investments and excluding the noncontrolling interest owner's proportionate share of revenue and cost of product.

		Three Months Ended			
housands		March 31, 2017		December 31, 2016	
Reconciliation of Operating income (loss) to Adjusted gross margin attributable to Western Gas Partners, LP					
Operating income (loss)	\$	138,392	\$	181,155	
Add:	·		•	,	
Distributions from equity investments		22,567		27,160	
Operation and maintenance		73,760		81,869	
General and administrative		12,659		12,049	
Property and other taxes		12,294		7,047	
Depreciation and amortization		69,702		73,287	
Impairments		164,742		4,222	
Less:					
Gain (loss) on divestiture and other, net		119,487		(5,872)	
Proceeds from business interruption insurance claims		5,767		_	
Equity income, net – affiliates		19,461		21,916	
Reimbursed electricity-related charges recorded as revenues		13,969		14,026	
Adjusted gross margin attributable to noncontrolling interest		3,876		3,735	
Adjusted gross margin attributable to Western Gas Partners, LP	\$	331,556	\$	352,984	
Adjusted gross margin attributable to Western Gas Partners, LP for natural gas assets	\$	301,505	\$	317,294	
Adjusted gross margin for crude/NGL assets		30,051		35,690	