

## **FIRST QUARTER 2018 REVIEW**

May 2, 2018

## **Cautionary Language Regarding Forward Looking Statements**

This presentation contains forward-looking statements. Western Gas Partners, LP and Western Gas Equity Partners, LP believe that their expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this presentation. These factors include the ability to meet financial guidance or distribution-growth expectations; the ability to safely and efficiently operate WES's assets; the ability to obtain new sources of natural gas supplies; the effect of fluctuations in commodity prices and the demand for natural gas and related products; the ability to meet projected in-service dates for capital growth projects; construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures; and the other factors described in the "Risk Factors" section of WES's and WGP's most recent Forms 10-K and Forms 10-Q filed with the Securities and Exchange Commission and in their other public filings and press releases. Western Gas Partners, LP and Western Gas Equity Partners, LP undertake no obligation to publicly update or revise any forward-looking statements. Please also see the attached Appendix and our earnings release, posted on our website at www.westerngas.com, for reconciliations of the differences between any non-GAAP financial measures used in this presentation and the most directly comparable GAAP financial measures.

## **1Q18 vs 4Q17 Financial Performance**

(\$ in Millions)	1Q18	4Q17
Adjusted EBITDA	\$272.1	\$273.3
Total Capital Expenditures <sup>1</sup>	\$323.4	\$291.6
Maintenance Capital Expenditures	\$16.4	\$16.6
Distributable Cash Flow	\$231.4	\$233.4
Coverage Ratio	1.05x	1.08x
Coverage Ratio	1.05x	1.08

<sup>1)</sup> Includes Equity Investments.

## **1Q18 vs 4Q17 Operational Performance**

	1Q18	4Q17	Key Drivers
Natural Gas Throughput (Bcf/d)	3.63	3.47	DJ Basin, Delaware Basin, Granger Straddle, and Springfield Growth
Crude, NGL & Produced Water Throughput (MBbls/d)	258	240	DBM Water Services, Springfield, and White Cliffs Growth
Adjusted Gross Margin for Natural Gas Assets (\$/Mcf)	\$1.00	\$1.00	-
Adjusted Gross Margin for Crude, NGL & Produced Water Assets (\$/Bbl)	\$1.84	\$2.21	Normalized DBM Water Services Margin; Lower White Cliffs & Texas Express Per Barrel Distributions

## 2018 Outlook

(\$ in Millions)	Previously Announced	Current	Midpoint Variance
WES Adjusted EBITDA <sup>1</sup>	\$1,150 - \$1,250	\$1,150 - \$1,250	_
WES Total Capital Expenditures <sup>2</sup>	\$1,000 - \$1,100	\$1,350 - \$1,450	\$350
WES Maintenance Capital Expenditures	\$80 - \$90	\$80 - \$90	-
WES 2018 & 2019 Distribution Growth	1.5 cents/quarter	1.5 cents/quarter	-
WGP 2018 & 2019 Annual Distribution Growth	9 - 12%³	9 - 12%³	-

A reconciliation of the Adjusted EBITDA range to net cash provided by operating activities and net income is not provided because the items necessary to estimate such amounts are not reasonably accessible or estimable at this time.
Includes Equity Investments.
Based on the expected 2018 and 2019 WES distribution growth and assuming no WES equity issuances.

# **Appendices**

#### "Adjusted EBITDA"

WES defines Adjusted EBITDA as net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investments, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, and other income.

		Three Months Ended			
thousands		March 31, 2018		December 31, 2017	
Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Adjusted EBITDA attributable to Western Gas Partners, LP					
Net income (loss) attributable to Western Gas Partners, LP	\$	149,363	\$	148,637	
Add:					
Distributions from equity investments		28,954		29,897	
Non-cash equity-based compensation expense		2,152		1,468	
Interest expense		39,283		35,592	
Income tax expense		1,502		_	
Depreciation and amortization (1)		76,116		73,874	
Impairments		148		8,295	
Other expense (1)		143		5	
Less:					
Gain (loss) on divestiture and other, net		116		(2,629)	
Equity income, net – affiliates		20,424		22,486	
Interest income – affiliates		4,225		4,225	
Other income (1)		777		323	
Income tax benefit		_		39	
Adjusted EBITDA attributable to Western Gas Partners, LP	\$	272,119	\$	273,324	

<sup>1)</sup> Includes WES's 75% share of depreciation and amortization; other expense; and other income attributable to Chipeta.

#### "Adjusted EBITDA"

WES defines Adjusted EBITDA as net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investments, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, and other income.

	Three Months Ended				
thousands		March 31, 2018		December 31, 2017	
Reconciliation of Net cash provided by operating activities to Adjusted EBITDA attributable to Western Gas Partners, LP					
Net cash provided by operating activities	\$	241,596	\$	256,396	
Interest (income) expense, net		35,058		31,367	
Uncontributed cash-based compensation awards		589		119	
Accretion and amortization of long-term obligations, net		(1,378)		(1,060)	
Current income tax (benefit) expense		171		1,385	
Other (income) expense, net		(782)		(330)	
Distributions from equity investments in excess of cumulative earnings – affiliates		8,013		6,830	
Changes in assets and liabilities:					
Accounts receivable, net		28,648		(30,845)	
Accounts and imbalance payables and accrued liabilities, net		(27,075)		10,937	
Other items, net		(9,015)		1,426	
Adjusted EBITDA attributable to noncontrolling interest		(3,706)		(2,901)	
Adjusted EBITDA attributable to Western Gas Partners, LP	\$	272,119	\$	273,324	
Cash flow information of Western Gas Partners, LP					
Net cash provided by operating activities	\$	241,596			
Net cash used in investing activities		(294,168)			
Net cash provided by (used in) financing activities		495,184			

#### "Distributable Cash Flow"

WES defines Distributable cash flow as Adjusted EBITDA, plus interest income and the net settlement amounts from the sale and/or purchase of natural gas, condensate and NGLs under WES's commodity price swap agreements to the extent such amounts are not recognized as Adjusted EBITDA, less Service revenues – fee based recognized in Adjusted EBITDA (less than) in excess of customer billings, net cash paid (or to be paid) for interest expense (including amortization of deferred debt issuance costs originally paid in cash, offset by non-cash capitalized interest), maintenance capital expenditures, Series A Preferred unit distributions and income taxes.

	Three Months Ended				
thousands except Coverage ratio		March 31, 2018		December 31, 2017	
Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Distributable cash flow and calculation of the Coverage ratio					
Net income (loss) attributable to Western Gas Partners, LP	\$	149,363	\$	148,637	
Add:					
Distributions from equity investments		28,954		29,897	
Non-cash equity-based compensation expense		2,152		1,468	
Income tax (benefit) expense		1,502		(39)	
Depreciation and amortization (1)		76,116		73,874	
Impairments		148		8,295	
Above-market component of swap agreements with Anadarko		14,282		11,832	
Other expense (1)		143		5	
ess:					
Recognized Service revenues – fee based (less than) in excess of customer billings		(494)		_	
Gain (loss) on divestiture and other, net		116		(2,629)	
Equity income, net – affiliates		20,424		22,486	
Cash paid for maintenance capital expenditures (1)		16,434		16,569	
Capitalized interest		4,054		2,835	
Cash paid for (reimbursement of) income taxes		(87)		1,005	
Other income (1)		777		323	
Distributable cash flow	\$	231,436	\$	233,380	
Distributions declared (2)					
Limited partners – common units	\$	142,683	\$	140,394	
General partner		78,450		76,192	
Total	\$	221,133	\$	216,586	
Coverage ratio		1.05	x	1.08	

<sup>1)</sup> Includes WES's 75% share of depreciation and amortization; other expense; cash paid for maintenance capital expenditures; and other income attributable to Chipeta.

<sup>2)</sup> Reflects cash distributions of \$0.935 per unit and \$0.920 per unit declared for the three months ended March 31, 2018, and December 31, 2017, respectively.



#### "Adjusted Gross Margin"

WES defines Adjusted gross margin as total revenues and other (less reimbursements for electricity-related expenses recorded as revenue), less cost of product, plus distributions from equity investments, and excluding the noncontrolling interest owner's proportionate share of revenue and cost of product.

	Three Months Ended					
thousands	March 31, 2018			December 31, 2017		
Reconciliation of Operating income (loss) to Adjusted gross margin attributable to Western Gas Partners, LP						
Operating income (loss)	\$	188,126	\$	181,815		
Add:						
Distributions from equity investments		28,954		29,897		
Operation and maintenance		88,279		86,550		
General and administrative		14,132		12,394		
Property and other taxes		12,382		11,385		
Depreciation and amortization		76,842		74,602		
Impairments		148		8,295		
Less:						
Gain (loss) on divestiture and other, net		116		(2,629)		
Equity income, net – affiliates		20,424		22,486		
Reimbursed electricity-related charges recorded as revenues		15,453		14,485		
Adjusted gross margin attributable to noncontrolling interest		4,324		3,638		
Adjusted gross margin attributable to Western Gas Partners, LP	\$	368,546	\$	366,958		
Adjusted gross margin attributable to Western Gas Partners, LP for natural gas assets	\$	325,872	\$	318,012		
Adjusted gross margin for crude oil, NGL and produced water assets		42,674		48,946		