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# THIRD QUARTER 2017 REVIEW

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# Cautionary Language Regarding Forward Looking Statements

This presentation contains forward-looking statements. Western Gas Partners, LP and Western Gas Equity Partners, LP believe that their expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this presentation. These factors include the ability to meet financial guidance or distribution-growth expectations; the ability to safely and efficiently operate WES's assets; the ability to obtain new sources of natural gas supplies; the effect of fluctuations in commodity prices and the demand for natural gas and related products; the ability to meet projected in-service dates for capital growth projects; construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures; and the other factors described in the "Risk Factors" section of WES's and WGP's most recent Forms 10-K and Forms 10-Q filed with the Securities and Exchange Commission and in their other public filings and press releases. Western Gas Partners, LP and Western Gas Equity Partners, LP undertake no obligation to publicly update or revise any forward-looking statements. Please also see the attached Appendix and our earnings release, posted on our website at [www.westerngas.com](http://www.westerngas.com), for reconciliations of the differences between any non-GAAP financial measures used in this presentation and the most directly comparable GAAP financial measures.



# 3Q17 vs 2Q17 Financial Performance

<i>(\$ in Millions)</i>	<b>3Q17</b>	<b>2Q17</b>
Adjusted EBITDA	\$257.8	\$274.8 <sup>1</sup>
Total Capex	\$222.3	\$148.2
Maintenance Capex	\$10.6	\$11.4
Distributable Cash Flow	\$231.9	\$247.2 <sup>1</sup>
Coverage Ratio	1.09x	1.19x

1) Includes \$24.1 million final business interruption insurance payment.



# 3Q17 vs 2Q17 Operational Performance

<i>(\$ in Millions)</i>	3Q17	2Q17	Key Drivers
Natural Gas Throughput ( <i>Bcf/d</i> )	3.42	3.47	Helper/Clawson divestitures and extreme weather events offset by DJ Basin and Springfield growth
Crude, NGL & Produced Water Throughput ( <i>MBbl/d</i> )	209	182	DBM Water Services growth
Adjusted Gross Margin for Natural Gas Assets ( <i>\$/Mcf</i> )	\$0.97	\$0.94	Annual payment received and booked in 3Q
Adjusted Gross Margin for Crude, NGL & Produced Water Assets ( <i>\$/Bbl</i> )	\$2.03	\$2.15	Growing DBM Water Services volumes and normalized distributions per barrel at Mont Belvieu



# Outlook

(\$ in Millions)

	Previously Announced	Current
WES Adjusted EBITDA <sup>1</sup>	\$1,025 - \$1,075	\$1,025 - \$1,075
WES Total Capital Expenditures	\$900 - \$1,000	\$800 - \$850
WES Maintenance Capital Expenditures	\$60 - \$80	\$50 - \$55
WES 2017 & 2018 Annual Distribution Growth	7% - 9%	7% <sup>2</sup>
WGP 2017 & 2018 Annual Distribution Growth	12% - 19%	12% - 19%

1) A reconciliation of the Adjusted EBITDA range to net cash provided by operating activities and net income is not provided because the items necessary to estimate such amounts are not reasonably accessible or estimable at this time.

2) As discussed on the third quarter earnings call, WES currently expects to grow distributions by \$0.015 quarterly through 2018, which results in WES annual distribution growth of 7%.



# Appendices



# WES Non-GAAP Reconciliation

## “Adjusted EBITDA”

WES defines Adjusted EBITDA as net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investees, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, and other income.

<i>thousands</i>	Three Months Ended	
	September 30, 2017	June 30, 2017
<b>Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Adjusted EBITDA attributable to Western Gas Partners, LP</b>		
Net income (loss) attributable to Western Gas Partners, LP	\$ 143,506	\$ 173,451
Add:		
Distributions from equity investments	29,145	28,856
Non-cash equity-based compensation expense	1,258	975
Interest expense	35,544	35,746
Income tax expense	510	843
Depreciation and amortization <sup>(1)</sup>	71,812	73,352
Impairments	2,159	3,178
Other expense <sup>(1)</sup>	—	95
Less:		
Gain (loss) on divestiture and other, net	72	15,458
Equity income, net – affiliates	21,519	21,728
Interest income – affiliates	4,225	4,225
Other income <sup>(1)</sup>	283	250
Adjusted EBITDA attributable to Western Gas Partners, LP	\$ 257,835	\$ 274,835

1) Includes WES’s 75% share of depreciation and amortization; other expense; and other income attributable to Chipeta.



# WES Non-GAAP Reconciliation

## “Adjusted EBITDA”

WES defines Adjusted EBITDA as net income (loss) attributable to Western Gas Partners, LP, plus distributions from equity investees, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, and other income.

<i>thousands</i>	Three Months Ended	
	September 30, 2017	June 30, 2017
<b>Reconciliation of Net cash provided by operating activities to Adjusted EBITDA attributable to Western Gas Partners, LP</b>		
Net cash provided by operating activities	\$ 211,947	\$ 240,536
Interest (income) expense, net	31,319	31,521
Uncontributed cash-based compensation awards	78	(209)
Accretion and amortization of long-term obligations, net	(1,055)	(1,038)
Current income tax (benefit) expense	395	204
Other (income) expense, net	(286)	(253)
Distributions from equity investments in excess of cumulative earnings – affiliates	7,034	5,768
Changes in operating working capital:		
Accounts receivable, net	56,335	(10,876)
Accounts and imbalance payables and accrued liabilities, net	(45,982)	12,035
Other	3,181	(131)
Adjusted EBITDA attributable to noncontrolling interest	(5,131)	(2,722)
Adjusted EBITDA attributable to Western Gas Partners, LP	\$ 257,835	\$ 274,835





# WES Non-GAAP Reconciliation

“Distributable Cash Flow”

WES defines Distributable cash flow as Adjusted EBITDA, plus interest income and the net settlement amounts from the sale and/or purchase of natural gas, condensate and NGLs under WES’s commodity price swap agreements to the extent such amounts are not recognized as Adjusted EBITDA, less net cash paid (or to be paid) for interest expense (including amortization of deferred debt issuance costs originally paid in cash, offset by non-cash capitalized interest), maintenance capital expenditures, Series A Preferred unit distributions and income taxes.

	Three Months Ended	
	September 30, 2017	June 30, 2017
<i>thousands except Coverage ratio</i>		
<b>Reconciliation of Net income (loss) attributable to Western Gas Partners, LP to Distributable cash flow and calculation of the Coverage ratio</b>		
Net income (loss) attributable to Western Gas Partners, LP	\$ 143,506	\$ 173,451
Add:		
Distributions from equity investments	29,145	28,856
Non-cash equity-based compensation expense	1,258	975
Income tax (benefit) expense	510	843
Depreciation and amortization <sup>(1)</sup>	71,812	73,352
Impairments	2,159	3,178
Above-market component of swap agreements with Anadarko	18,049	16,373
Other expense <sup>(1)</sup>	—	95
Less:		
Gain (loss) on divestiture and other, net	72	15,458
Equity income, net – affiliates	21,519	21,728
Cash paid for maintenance capital expenditures <sup>(1)</sup>	10,591	11,402
Capitalized interest	2,115	1,060
Other income <sup>(1)</sup>	283	250
Distributable cash flow	\$ 231,859	\$ 247,225
<b>Distributions declared <sup>(2)</sup></b>		
Limited partners – common units	\$ 138,105	\$ 135,816
General partner	73,933	71,675
Total	\$ 212,038	\$ 207,491
Coverage ratio	1.09 x	1.19 x

1) Includes WES’s 75% share of depreciation and amortization; other expense; cash paid for maintenance capital expenditures; and other income attributable to Chipeta.

2) Reflects cash distributions of \$0.905 per unit and \$0.890 per unit declared for the three months ended September 30, 2017, and June 30, 2017, respectively.



# WES Non-GAAP Reconciliation

“Adjusted Gross Margin Attributable to Western Gas Partners, LP”

WES defines Adjusted gross margin as total revenues and other, less cost of product and reimbursements for electricity-related expenses recorded as revenue, plus distributions from equity investments and excluding the noncontrolling interest owner’s proportionate share of revenue and cost of product.

<i>thousands</i>	Three Months Ended	
	September 30, 2017	June 30, 2017
<b>Reconciliation of Operating income (loss) to Adjusted gross margin attributable to Western Gas Partners, LP</b>		
Operating income (loss)	\$ 179,456	\$ 207,608
Add:		
Distributions from equity investments	29,145	28,856
Operation and maintenance	79,536	76,148
General and administrative	12,158	10,585
Property and other taxes	11,215	11,924
Depreciation and amortization	72,539	74,031
Impairments	2,159	3,178
Less:		
Gain (loss) on divestiture and other, net	72	15,458
Proceeds from business interruption insurance claims	—	24,115
Equity income, net – affiliates	21,519	21,728
Reimbursed electricity-related charges recorded as revenues	14,323	14,046
Adjusted gross margin attributable to noncontrolling interest	5,878	3,435
Adjusted gross margin attributable to Western Gas Partners, LP	\$ 344,416	\$ 333,548
Adjusted gross margin attributable to Western Gas Partners, LP for natural gas assets	\$ 305,337	\$ 297,778
Adjusted gross margin for crude, NGL and produced water assets	39,079	35,770

