

# 2019

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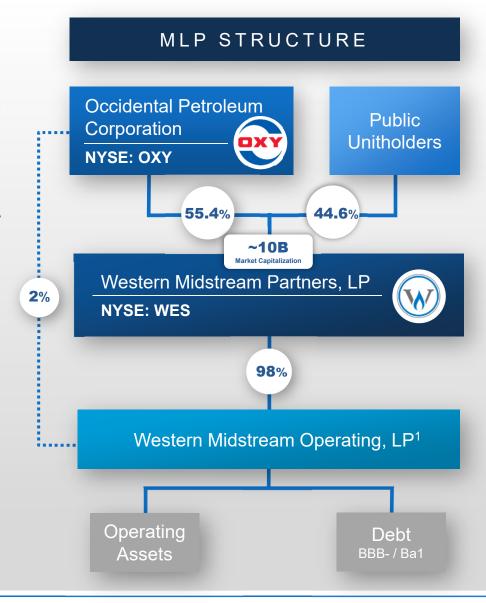
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# **THIRD-QUARTER 2019 REVIEW**

November 5, 2019

# Forward-Looking Statements and Corporate Structure

This presentation contains forward-looking statements. Western Midstream Partners, LP ("WES") believes that its expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove to have been correct. A number of factors could cause actual results to differ materially from the projections, anticipated results or other expectations expressed in this presentation. These factors include the ability to meet financial guidance or distribution-growth expectations; the ability to safely and efficiently operate WES's assets; the ability to obtain new sources of hydrocarbons and related products; the effect of fluctuations in commodity prices and the demand for hydrocarbons; the ability to meet projected in-service dates for capital growth projects; construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures; and the other factors described in the "Risk Factors" section of WES's most recent Form 10-K and Form 10-Q filed with the Securities and Exchange Commission and in their other public filings and press releases. WES undertakes no obligation to publicly update or revise any forward-looking statements. Please also see the attached Appendix and our earnings release, posted on our website at www.westernmidstream.com, for reconciliations of the differences between any non-GAAP financial measures used in this presentation and the most directly comparable GAAP financial measures.

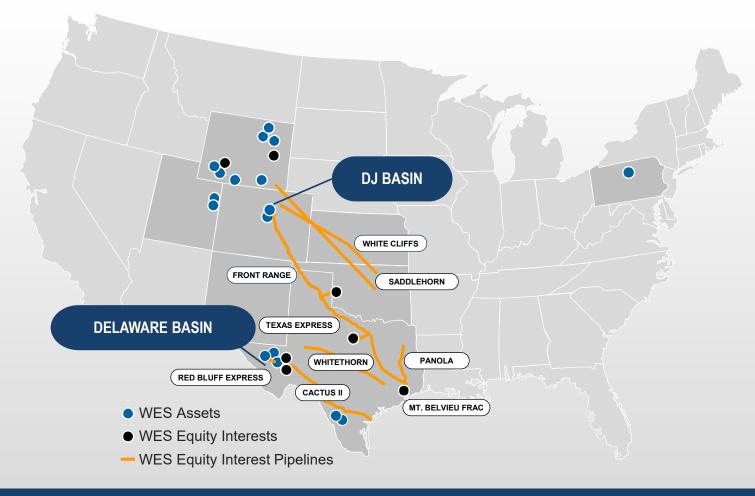


<sup>1)</sup> WES Operating will remain the borrower for all existing and future indebtedness and owner of all operating assets and equity interests.



# **Opening Remarks**

# Premier Asset Portfolio



### Value-Focused Portfolio<sup>1</sup>

- Adj. EBITDA: 36% Delaware Basin, 39% DJ Basin, 13% Equity Investments
- Total Capital: 52% Delaware Basin, 37% DJ Basin

### **Direct Commodity Exposure Protection<sup>2</sup>**

- ~92% Fee-Based Gas Contracts
- 100% Fee-Based Liquids Contracts

### **Stable Cash-Flow Generation**

- >10-Year Average Remaining Contract Life<sup>3</sup>
- 62% Gas and 73% Liquids Protected by MVC or Cost of Service Contracts<sup>4</sup>
- 1) Adjusted EBITDA and Total Capital are based on full-year 2019 estimates.
  - Based on year-to-date 2019 wellhead volumes for gas and total throughput for liquids, excludes equity investments
- As of February 2019
- As of December 31, 2018. MVC is defined as minimum volume commitment with associated deficiency fee.

**24**GATHERING
SYSTEMS

**73**PROCESSING &
TREATING FACILITIES

6 NATURAL GAS PIPELINES

CRUDE OIL/NGL PIPELINES 16,500+
PIPELINE
MILES

# **Strategic Priorities**







# Financial and Operational Performance

(\$ in millions except per-unit amounts)	3 <b>Q</b> 19		3 <b>Q</b> 19
Adjusted EBITDA <sup>1</sup>	\$410	Natural Gas Throughput¹ (Bcf/d)	4.20
Total Capital Expenditures <sup>2</sup>	\$278	Adjusted Gross Margin for Natural Gas Assets¹ (\$/Mcf)	\$1.04
Maintenance Capital Expenditures	\$29	Crude, NGL & Produced Water Throughput¹ (MMBbls/d)	1.19
Distributable Cash Flow <sup>1</sup>	\$304	Adjusted Gross Margin for Crude, NGL & Produced Water Assets¹ (\$/Bbl)	\$1.81
Coverage Ratio <sup>1</sup>	1.08x		

### THIRD QUARTER HIGHLIGHTS

**8% GROWTH**WEST TEXAS COMPLEX<sup>3</sup>

**14% GROWTH**DJ BASIN OIL SYSTEM<sup>3</sup>

13% GROWTH
DELAWARE BASIN WATER SYSTEM<sup>3</sup>

Amounts exclude the 25% third-party interest in Chipeta and the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating.

Total Capital Expenditures attributable to WES includes equity investments.

Represents throughput growth on a sequential-quarter basis.

# Reaffirmed 2019 Guidance

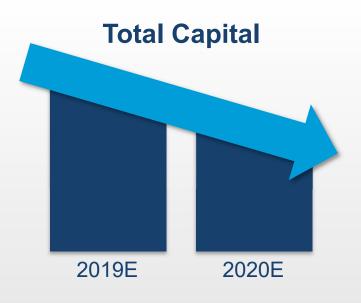
(\$ in millions, includes full-year effect of acquired assets)	2019 Guidance	
Adjusted EBITDA <sup>1</sup>	\$1,675 - \$1,725	
Total Capital Expenditures <sup>2,3</sup>	\$1,300 - \$1,400 Low End Expected	
Maintenance Capital Expenditures	\$130 - \$140	
Annual Distribution Growth	5% - 6%	
Annual Distribution Coverage	1.15x	

<sup>1)</sup> A reconciliation of the Adjusted EBITDA range to net cash provided by operating activities and net income is not provided because the items necessary to estimate such amounts are not reasonably accessible or estimable at this time.

<sup>?)</sup> Includes equity investment

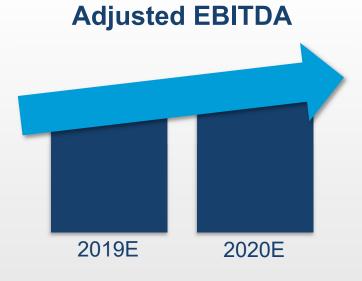
<sup>3)</sup> Includes acquisition of a 30% interest in Red Bluff Express Pipeline for an estimated total cost of \$110 million.

# Preliminary 2020 Outlook



20% - 30% REDUCTION<sup>1</sup>

Expected incremental 250 MMcf/d gas compression 180 MBbl/d SWD | 30 MBbl/d ROTF



~10% GROWTH¹

Anticipated double-digit throughput growth across all three commodities

CONTINUED QUARTERLY DISTRIBUTION GROWTH

<sup>1)</sup> Relative to the midpoint of 2019 Guidance.





# Appendix

### "Adjusted EBITDA"

WES defines Adjusted EBITDA attributable to Western Midstream Partners, LP ("Adjusted EBITDA") as net income (loss), plus distributions from equity investments, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, other income, and the noncontrolling interest owners' proportionate share of revenues and expenses.

	<u></u>	Three Months Ended			
thousands	September 30, 20	19	June 30, 2019		
Reconciliation of Net income (loss) to Adjusted EBITDA					
Net income (loss)	\$ 12	5,223 \$	175,058		
Add:	· ·	, ,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Distributions from equity investments	7	1,005	70,522		
Non-cash equity-based compensation expense		4,137	4,343		
Interest expense	7	8,524	79,472		
Income tax expense		1,309	1,278		
Depreciation and amortization	12	7,914	121,117		
Impairments		3,107	797		
Other expense	6	7,961	58,639		
Less:					
Gain (loss) on divestiture and other, net		248	(1,061)		
Equity income, net – affiliates	ŧ	3,893	63,598		
Interest income – affiliates		4,225	4,225		
Adjusted EBITDA attributable to noncontrolling interests (1)	1	0,601	11,544		
Adjusted EBITDA	\$ 41	0,213 \$	432,920		

<sup>1)</sup> For all periods presented, includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests as of September 30, 2019.

### "Adjusted EBITDA"

WES defines Adjusted EBITDA attributable to Western Midstream Partners, LP ("Adjusted EBITDA") as net income (loss), plus distributions from equity investments, non-cash equity-based compensation expense, interest expense, income tax expense, depreciation and amortization, impairments, and other expense (including lower of cost or market inventory adjustments recorded in cost of product), less gain (loss) on divestiture and other, net, income from equity investments, interest income, income tax benefit, other income, and the noncontrolling interest owners' proportionate share of revenues and expenses.

		Three Months Ended		
thousands	September 30,	2019	June 30, 2019	
Reconciliation of Net cash provided by operating activities to Adjusted EBITDA				
Net cash provided by operating activities	\$	<b>340,154</b> \$	343,458	
Interest (income) expense, net		74,299	75,247	
Uncontributed cash-based compensation awards		141	1,218	
Accretion and amortization of long-term obligations, net		(3,651)	(1,337)	
Current income tax (benefit) expense		(407)	458	
Other (income) expense, net (1)		(495)	(470)	
Distributions from equity investments in excess of cumulative earnings – affiliates		4,151	9,260	
Changes in assets and liabilities:				
Accounts receivable, net		12,418	6,818	
Accounts and imbalance payables and accrued liabilities, net		(11,808)	25,669	
Other items, net		6,012	(15,857)	
Adjusted EBITDA attributable to noncontrolling interests (2)		(10,601)	(11,544)	
Adjusted EBITDA	\$	10,213 \$	432,920	

<sup>1)</sup> Excludes the non-cash loss on interest-rate swaps of \$68.3 million and \$59.0 million for the three months ended September 30, 2019 and June 30, 2019, respectively.

<sup>2)</sup> For all periods presented, includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests as of September 30, 2019.

#### "Distributable Cash Flow"

WES defines Distributable cash flow as Adjusted EBITDA, plus interest income and the net settlement amounts from the sale and/or purchase of natural gas, condensate, and NGLs under WES Operating's commodity-price swap agreements to the extent such amounts are not recognized as Adjusted EBITDA, less Service revenues – fee based recognized in Adjusted EBITDA in excess of (less than) customer billings, net cash paid (or to be paid) for interest expense (including amortization of deferred debt issuance costs originally paid in cash, offset by non-cash capitalized interest), maintenance capital expenditures, income taxes, and Distributable cash flow attributable to noncontrolling interests to the extent such amounts are not excluded from Adjusted EBITDA.

attributable to horizontrolling interests to the extent such amounts are not excluded from Adjusted EBTIDA.		Three Months Ended			
thousands except Coverage ratio	Sel	ptember 30, 2019	June 30, 2019		
thousands shoops soverage ratio					
Reconciliation of Net income (loss) to Distributable cash flow and calculation of the Coverage ratio					
Net income (loss)	\$	125,223 \$	175,058		
Add:					
Distributions from equity investments		71,005	70,522		
Non-cash equity-based compensation expense		4,137	4,343		
Non-cash settled interest expense, net		20	_		
Income tax (benefit) expense		1,309	1,278		
Depreciation and amortization		127,914	121,117		
Impairments		3,107	797		
Other expense		67,961	58,639		
Less:					
Recognized Service revenues – fee based in excess of (less than) customer billings		(3,934)	(12,038)		
Gain (loss) on divestiture and other, net		248	(1,061)		
Equity income, net – affiliates		53,893	63,598		
Cash paid for maintenance capital expenditures		29,298	29,899		
Capitalized interest		8,386	6,342		
Distributable cash flow attributable to noncontrolling interests (1)		8,401	9,529		
Distributable cash flow	\$	304,384 \$	335,485		
Distributions declared					
Distributions from WES Operating	\$	283,881 \$	282,319		
Less: Cash reserve for the proper conduct of WES's business		3,001	2,360		
Distributions to WES unitholders (2)	\$	280,880 \$	279,959		
Coverage ratio		1.08 x	1.20 x		

<sup>1)</sup> For all periods presented, includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests as of September 30, 2019.

<sup>2)</sup> Reflects per-unit cash distributions of \$0.6200 and \$0.6180 declared for the three months ended September 30, 2019, and June 30, 2019, respectively.

### "Adjusted Gross Margin"

WES defines Adjusted gross margin attributable to Western Midstream Partners, LP ("Adjusted gross margin") as total revenues and other (less reimbursements for electricity-related expenses recorded as revenue), less cost of product, plus distributions from equity investments, and excluding the noncontrolling interest owners' proportionate share of revenues and cost of product.

	Three Months Ended			
thousands	September 30, 2019		June 30, 2019	
Reconciliation of Operating income (loss) to Adjusted gross margin				
Operating income (loss)	\$	268,725 \$	310,060	
Add:				
Distributions from equity investments		71,005	70,522	
Operation and maintenance		176,572	148,431	
General and administrative		30,769	30,027	
Property and other taxes		15,281	14,282	
Depreciation and amortization		127,914	121,117	
Impairments		3,107	797	
Less:				
Gain (loss) on divestiture and other, net		248	(1,061)	
Equity income, net – affiliates		53,893	63,598	
Reimbursed electricity-related charges recorded as revenues		23,969	20,189	
Adjusted gross margin attributable to noncontrolling interests (1)		15,619	16,034	
Adjusted gross margin	\$	599,644 \$	596,476	
Adjusted gross margin for natural gas assets	\$	401,380 \$	412,494	
Adjusted gross margin for crude oil, NGLs, and produced-water assets	•	198,264	183,982	

<sup>1)</sup> For all periods presented, includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests as of September 30, 2019.