# **Vestern Midstream** First-Quarter 2020 Review

May 6, 2020

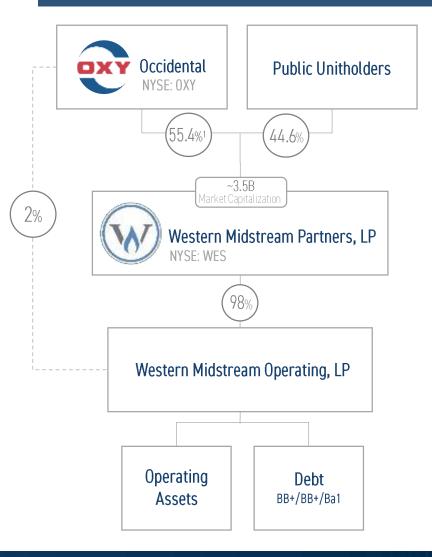
# Forward-Looking Statements and Corporate Structure

This presentation contains forward-looking statements. Western Midstream Partners, LP ("WES") believes that its expectations are based on reasonable assumptions. No assurance, however, can be given that such expectations will prove correct. A number of factors could cause actual results to differ materially from the projections, anticipated results, or other expectations expressed in this presentation.

These factors include the ultimate impact of efforts to fight COVID-19 on the global economy and the timeline for a recovery in commodity demand and prices; our ability to meet financial guidance or distribution expectations; our ability to safely and efficiently operate WES's assets; the supply of, demand for, and price of oil, natural gas, NGLs, and related products or services; our ability to meet projected in-service dates for capital-growth projects; construction costs or capital expenditures exceeding estimated or budgeted costs or expenditures; and the other factors described in the "Risk Factors" section of WES's most-recent Form 10-K and Form 10-Q filed with the Securities and Exchange Commission and other public filings and press releases. WES undertakes no obligation to publicly update or revise any forward-looking statements.

Please also see the attached Appendix and our earnings release, posted on our website at www.westernmidstream.com, for reconciliations of the differences between any non-GAAP financial measures used in this presentation and the most directly comparable GAAP financial measures.

#### WES OWNERSHIP STRUCTURE



# OPENING REMARKS

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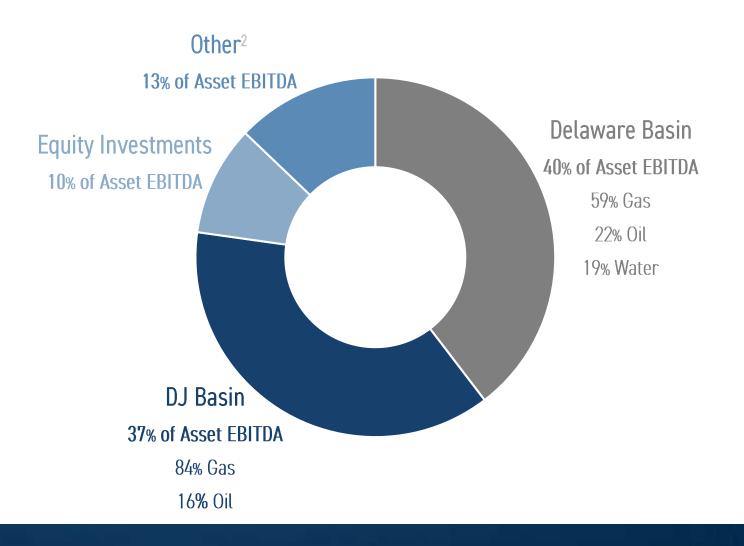
### Cash-Flow Enhancements

(\$ in millions)	Original 2020 Guidance	Revised 2020 Guidance	Variance <sup>2</sup>
G&A and O&M Cost Savings	\$0	\$75	\$75
Total Capital Expenditures <sup>1</sup>	\$875 - \$950	\$450 - \$550	\$412.5
	Pre-Cut	Post-Cut	Variance
Distributions to WES Unitholders	\$1,127	\$564	\$563
Annualized Cash-Flow Enhancements			\$1,050.5

### Revised 2020 Adjusted EBITDA Guidance

### EXPECTED ASSET-LEVEL EBITDA CONTRIBUTION<sup>1</sup>

### \$1,725 Million to \$1,825 Million



### Operational Performance

	Actuals
Natural-Gas Throughput (ммсf/d) <sup>1</sup>	4,466
Adjusted Gross Margin for Natural-Gas Assets (\$/Mcf) <sup>1</sup>	\$1.16
Crude-Oil and NGLs Throughput (мвыs/d) <sup>1</sup>	760
Adjusted Gross Margin for Crude-Oil, and NGLs Assets (\$/Bbl) <sup>1</sup>	\$2.43
Produced-Water Throughput (MBbls/d)	717
Adjusted Gross Margin for Produced-Water Assets (\$/Bbl)	\$0.97

### 1Q 2020 Actuals

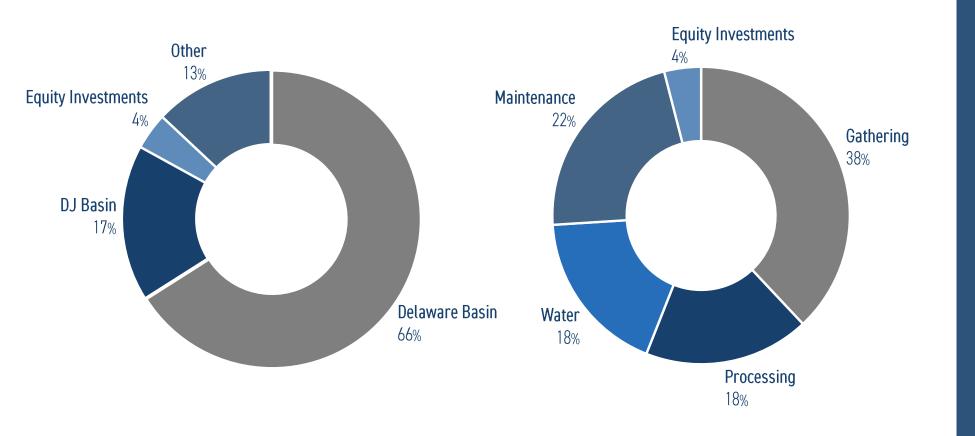
### FIRST-QUARTER THROUGHPUT<sup>2</sup>

**18% GROWTH** DELAWARE BASIN WATER SYSTEM 14% GROWTH DELAWARE BASIN OIL SYSTEM

> 9% GROWTH DELAWARE AND DJ BASIN GAS

1) Represents total throughput attributable to WES, which excludes the 25% third-party interest in Chipeta and the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests. 2) Represents sequential-quarter throughput growth.

### Revised 2020 Capital Guidance



\$450 Million to \$550 Million Key Projects

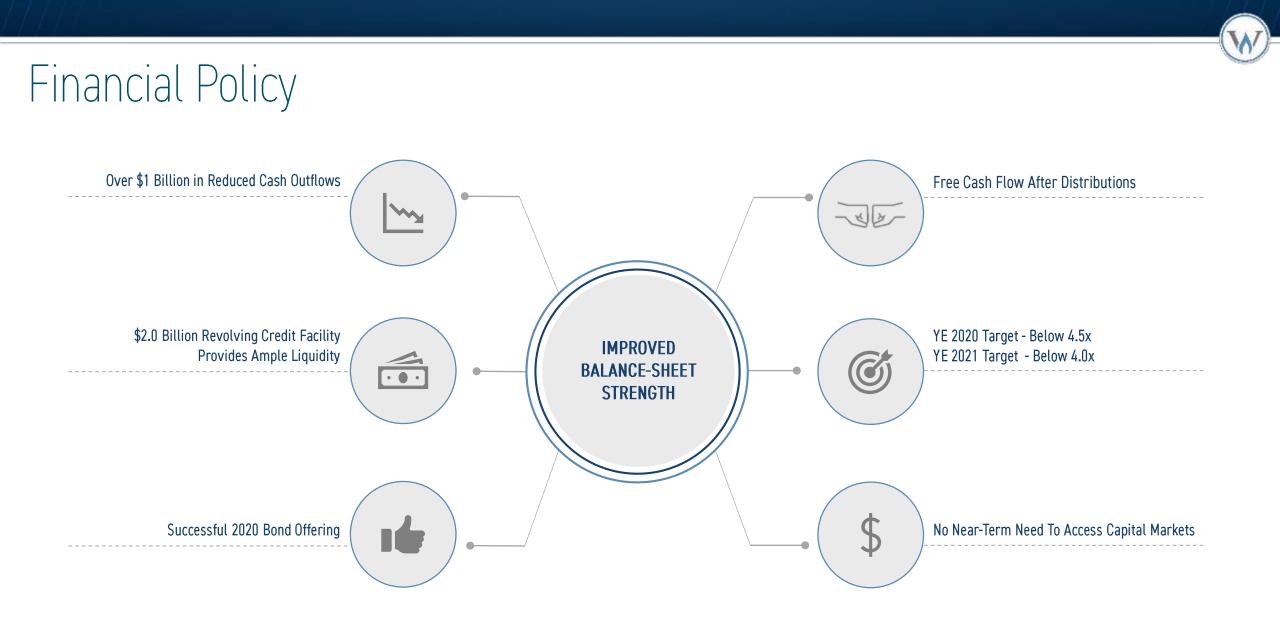
~15,000 HP Compression +65 Miles of Gathering Four SWD Facilities 120 MBbl/d Salt-Water Disposal N. Loving ROTF Train IV 30 MBbl/d Oil Stabilization

### Financial Performance

(\$ in millions)	1Q 2020 Actuals
Operating Cash Flow	\$393.3
Cash Capital Investments <sup>1</sup>	\$178.7
Free Cash Flow <sup>2</sup>	\$214.6
Cash Distributions <sup>3</sup>	\$281.8
Free Cash Flow After Distributions	-\$67.2

Note: See appendix for Distributable Cash Flow and Coverage Ratio reconciliation. 1) Includes net contributions to equity investments.
2) See appendix for Free Cash Flow reconciliation.
3) Distributions paid in first-quarter 2020, attributable to fourth-quarter 2019, and not reflective of the 50% distribution reduction announced during April 2020.

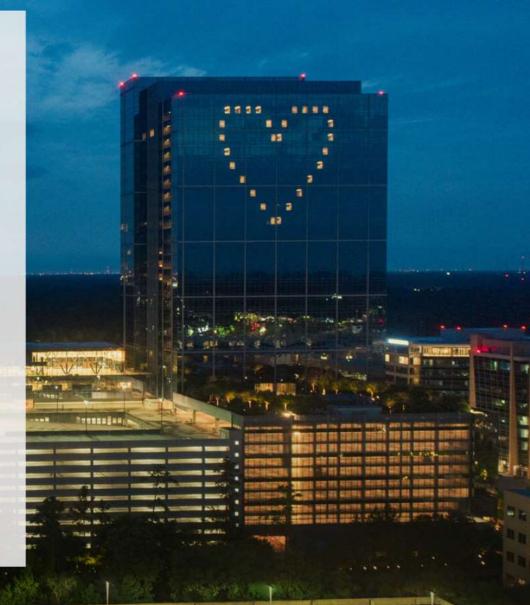




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# **THANK YOU**

to our healthcare community, frontline workers, employees, and contractors

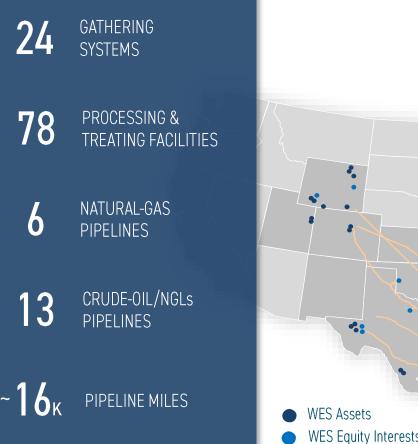




# APPENDIX



### Premier Asset Portfolio





### Value-Focused Portfolio<sup>1</sup>

Revenue: 44% Delaware Basin, 36% DJ Basin
 Total Capital: 52% Delaware Basin, 37% DJ Basin

### Direct Commodity Exposure Protection<sup>2</sup>

- > ~93% Fee-Based Gas Contracts
- > 100% Fee-Based Liquids Contracts

#### Stable Cash-Flow Generation

65% Gas and 78% Liquids Protected by MVC or Cost-of-Service Contracts<sup>3</sup>

Revenue and Total Capital are based on full-year 2019 actuals.
 Based on full-year 2019 wellhead volumes for gas and total throughput for liquids, excludes equity investments.
 As of December 31, 2019. MVC is defined as minimum-volume commitment with associated deficiency fee.



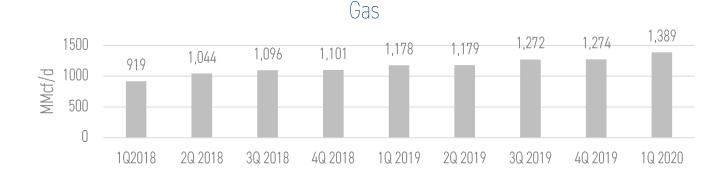
### Delaware Basin: Expansive Multi-Product Infrastructure

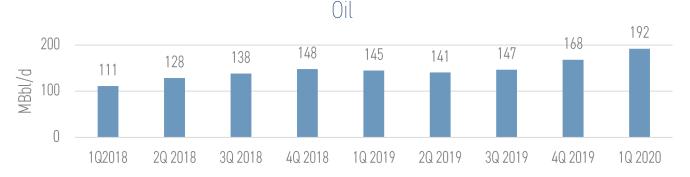
#### Highlights

- Gas, oil, and water services
- Backbone infrastructure in place
- Efficient and scalable capital investments
- Long-term, fee-based contracts
- High-quality, top-tier counterparties

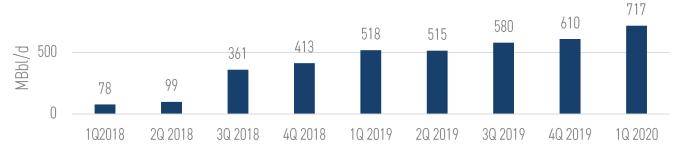
#### Long-Term Contract Support

Product	Weighted-Average Remaining Life <sup>1</sup>
Gas	~8 Years
Oil	+12 Years
Water	~11 Years





Water



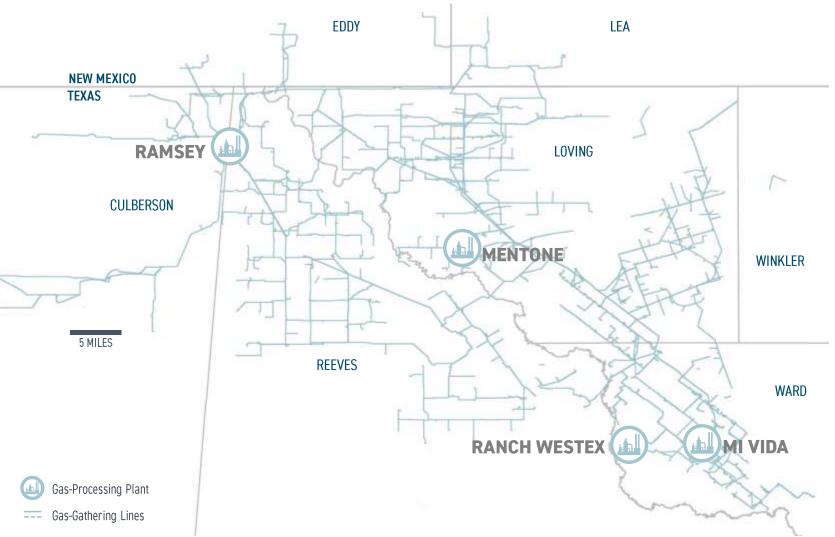
1) Weighted-average remaining contract life by volume as of year-end 2019.

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### Delaware Basin: Gas Infrastructure

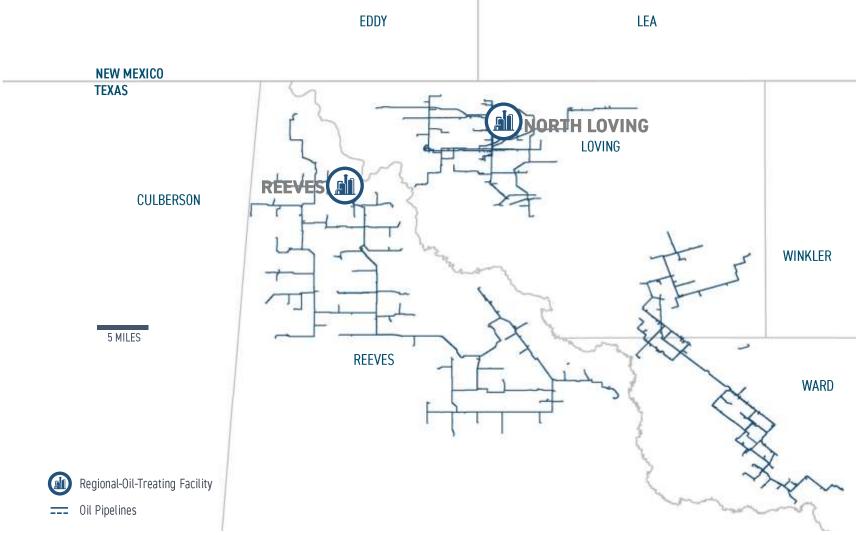
WES Gas Processing West Texas Complex 1.3 Bcf/d

### Equity-Interest Gas Processing Mi Vida 200 MMcf/d Ranch Westex 125 MMcf/d



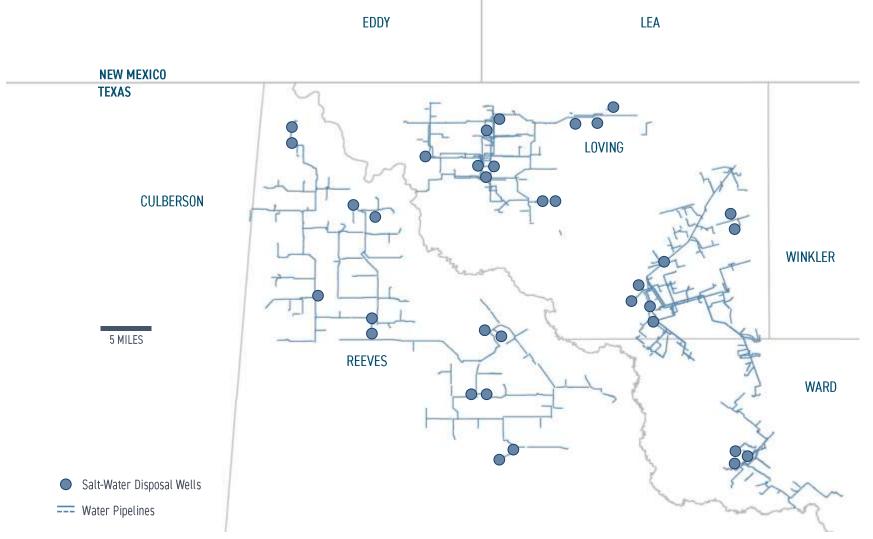
### Delaware Basin: Oil Infrastructure

**Oil Treating** 255 MBbl/d Capacity



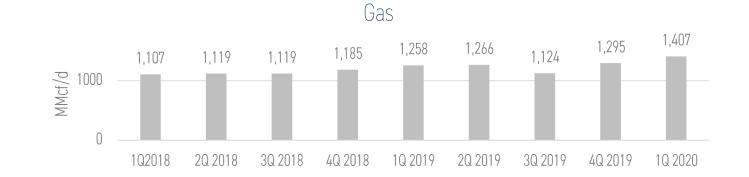
### Delaware Basin: Water Infrastructure

Salt-Water Disposal 1,005 MBbl/d Capacity



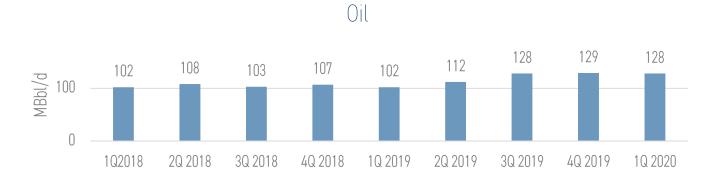
DJ Basin

	Highlights
>	Free-cash-flow positive
>	Long-term, fee-based contracts



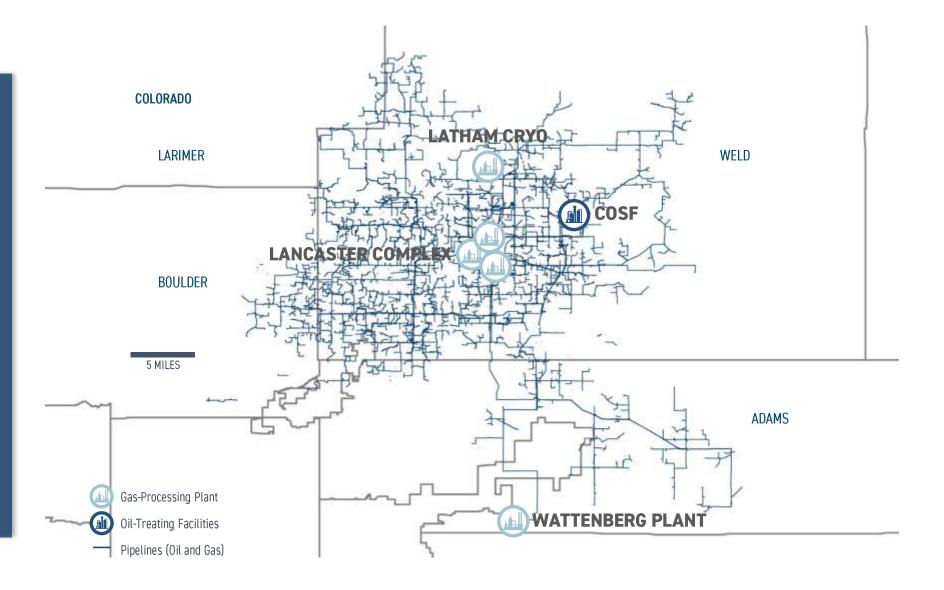
#### Long-Term Contract Support





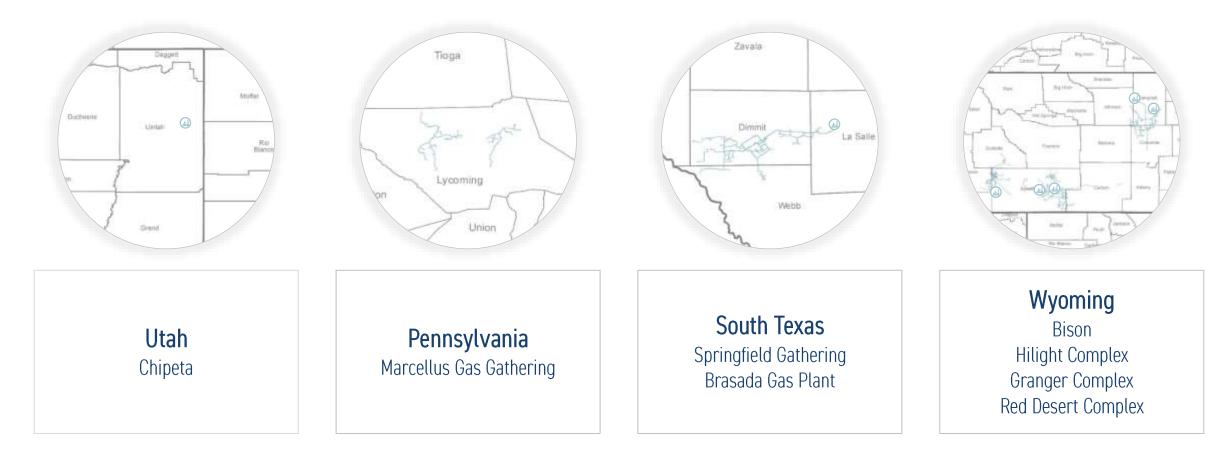
DJ Basin

Gas Processing 1,730 MMcf/d Oil Stabilization 155 MBbl/d





### Additional Portfolio Assets



## Equity Investment Overview

	WES			
Equity Investment	Ownership	Location	Description	Operator
Ranch Westex	50%	Ward County, TX	125 MMcf/d gas-processing plant	Energy Transfer
Mi Vida	<b>50%</b>	Ward County, TX	200 MMcf/d gas-processing plant	Energy Transfer
Red Bluff Express	30%	Reeves County, TX to Waha, TX	1.5 Bcf/d natural-gas pipeline	Energy Transfer
Cactus II	15%	Wink, TX to Corpus Christi, TX	670 Mbbl/d crude-oil pipeline	Plains All American
Whitethorn LLC	20%	Midland, TX to Houston, TX	620 Mbbl/d crude-oil pipeline	Enterprise
Mont Belvieu JV	25%	Mont Belvieu, TX	170 Mbbl/d NGL fractionation	Enterprise
Saddlehorn	20%	DJ Basin to Cushing, OK	340 Mbbl/d crude-oil pipeline	Magellan
Front Range Pipeline	33.33%	DJ Basin to Skellytown, TX	150 Mbbl/d NGL pipeline	Enterprise
Texas Express Pipeline	20%	Skellytown, TX to Mont Belvieu	280 Mbbl/d NGL pipeline	Enterprise
Texas Express Gathering	20%	TX Panhandle/OK to Mont Belvieu, TX	191 mi NGL-gathering system	Midcoast
White Cliffs	10%	DJ Basin to Cushing, OK	180+ Mbbl/d crude/NGL pipelines	Energy Transfer
Panola	15%	Carthage, TX to Mont Belvieu, TX	100 Mbbl/d NGL pipeline	Enterprise
Fort Union	14.81%	Converse and Campbell counties, TX	Gas-gathering system	WES
Rendezvous	22%	SW Wyoming	~450 MMcf/d natural-gas pipeline	Marathon



WES Equity Interests
 WES Equity-Interest Pipelines

PROVIDES STABILITY AND DIVERSIFICATION OF MIDSTREAM SERVICE, CASH FLOW, AND CUSTOMER BASE

STABLE CASH FLOWS SUPPORTED BY +80% MINIMUM-VOLUME COMMITMENTS OR COST-OF-SERVICE CONTRACTS



#### "Adjusted EBITDA"

WES defines Adjusted EBITDA attributable to Western Midstream Partners, LP ("Adjusted EBITDA") as net income (loss), plus (i) distributions from equity investments, (ii) non-cash equity-based compensation expense, (iii) interest expense, (iv) income tax expense, (v) depreciation and amortization, (vi) impairments, and (vii) other expense (including lower of cost or market inventory adjustments recorded in cost of product), less (i) gain (loss) on divestiture and other, net, (ii) gain (loss) on early extinguishment of debt, (iii) income from equity investments, (iv) interest income, (v) income tax benefit, (vi) other income, and (vii) the noncontrolling interests owners' proportionate share of revenues and expenses.

thousands	Three Months Ended March 31, 2020
Reconciliation of Net income (loss) to Adjusted EBITDA	
Net income (loss)	\$ (289,400)
Add:	
Distributions from equity investments	65,920
Non-cash equity-based compensation expense	5,234
Interest expense	88,586
Depreciation and amortization	132,319
Impairments <sup>(1)</sup>	596,802
Other expense	4,048
Less:	
Gain (loss) on divestiture and other, net	(40)
Gain (loss) on early extinguishment of debt	7,345
Equity income, net – related parties	61,347
Interest income – related parties	4,225
Income tax benefit	4,280
Adjusted EBITDA attributable to noncontrolling interests <sup>(2)</sup>	12,765
Adjusted EBITDA	\$ 513,587

1) Includes goodwill impairment for the three months ended March 31, 2020.

2) Includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests.



#### "Adjusted EBITDA"

WES defines Adjusted EBITDA attributable to Western Midstream Partners, LP ("Adjusted EBITDA") as net income (loss), plus (i) distributions from equity investments, (ii) non-cash equity-based compensation expense, (iii) interest expense, (iv) income tax expense, (v) depreciation and amortization, (vi) impairments, and (vii) other expense (including lower of cost or market inventory adjustments recorded in cost of product), less (i) gain (loss) on divestiture and other, net, (ii) gain (loss) on early extinguishment of debt, (iii) income from equity investments, (iv) interest income, (v) income tax benefit, (vi) other income, and (vii) the noncontrolling interests owners' proportionate share of revenues and expenses.

thousands	ee Months Ended March 31, 2020
Reconciliation of Net cash provided by operating activities to Adjusted EBITDA	
Net cash provided by operating activities	\$ 393,311
Interest (income) expense, net	84,361
Accretion and amortization of long-term obligations, net	(2,100)
Current income tax (benefit) expense	(2,112)
Other (income) expense, net	1,761
Distributions from equity investments in excess of cumulative earnings - related parties	5,052
Changes in assets and liabilities:	
Accounts receivable, net	(7,702)
Accounts and imbalance payables and accrued liabilities, net	28,924
Other items, net	24,857
Adjusted EBITDA attributable to noncontrolling interests (1)	(12,765)
Adjusted EBITDA	\$ 513,587
Cash flow information	
Net cash provided by operating activities	\$ 393,311
Net cash used in investing activities	(178,724)
Net cash provided by (used in) financing activities	(162,267)

1) Includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests.



#### "Free Cash Flow"

WES defines Free cash flow as net cash provided by operating activities less total capital expenditures and contributions to equity investments, plus distributions from equity investments in excess of cumulative earnings.

thousands	e Months Ended Iarch 31, 2020
Reconciliation of Net cash provided by operating activities to Free cash flow	
Net cash provided by operating activities	\$ 393,311
Less:	
Capital expenditures	172,816
Contributions to equity investments	10,960
Add:	
Distributions from equity investments in excess of cumulative earnings	5,052
Free cash flow	\$ 214,587
Cash flow information	
Net cash provided by operating activities	\$ 393,311
Net cash used in investing activities	(178,724)
Net cash provided by (used in) financing activities	(162,267)



#### "Adjusted Gross Margin"

WES defines Adjusted gross margin attributable to Western Midstream Partners, LP ("Adjusted gross margin") as total revenues and other (less reimbursements for electricity-related expenses recorded as revenue), less cost of product, plus distributions from equity investments, and excluding the noncontrolling interests owners' proportionate share of revenues and cost of product.

thousands	Three Months Ended March 31, 2020
Reconciliation of Operating income (loss) to Adjusted gross margin	
Operating income (loss)	\$ (214,903)
Add:	
Distributions from equity investments	65,920
Operation and maintenance	159,191
General and administrative	40,465
Property and other taxes	18,476
Depreciation and amortization	132,319
Impairments <sup>(1)</sup>	596,802
Less:	
Gain (loss) on divestiture and other, net	(40)
Equity income, net – related parties	61,347
Reimbursed electricity-related charges recorded as revenues	19,223
Adjusted gross margin attributable to noncontrolling interests <sup>(2)</sup>	16,425
Adjusted gross margin	\$ 701,315
Adjusted gross margin for natural-gas assets	\$ 471,366
Adjusted gross margin for crude-oil and NGLs assets	167,828
Adjusted gross margin for produced-water assets	62,121

1) Includes goodwill impairment for the three months ended March 31, 2020.

2) Includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests.



#### "Distributable Cash Flow"

WES defines Distributable cash flow as Adjusted EBITDA, plus interest income, less (i) Service revenues – fee based recognized in Adjusted EBITDA in excess of (less than) customer billings and the effect of the straight-line treatment of lease revenue, (ii) net cash paid (or to be paid) for interest expense (including amortization of deferred debt issuance costs originally paid in cash and offset by non-cash capitalized interest), (iii) maintenance capital expenditures, (iv) income taxes, and (v) Distributable cash flow attributable to noncontrolling interests to the extent such amounts are not excluded from Adjusted EBITDA.

thousands except Coverage ratio		Three Months Ended March 31, 2020	
Reconciliation of Net income (loss) to Distributable cash flow and calculation of the Coverage ratio			
Net income (loss)	\$	(289,400)	
Add:			
Distributions from equity investments		65,920	
Non-cash equity-based compensation expense		5,234	
Income tax (benefit) expense		(4,280)	
Depreciation and amortization		132,319	
Impairments <sup>(1)</sup>		596,802	
Other expense		4,048	
Less:			
Recognized Service revenues – fee based in excess of (less than) customer billings and the effect of the straight-line treatment of lease revenue		2,161	
Gain (loss) on divestiture and other, net		(40)	
Gain (loss) on early extinguishment of debt		7,345	
Equity income, net – related parties		61,347	
Cash paid for maintenance capital expenditures		37,358	
Capitalized interest		4,758	
Cash paid for (reimbursement of) income taxes		(384)	
Distributable cash flow attributable to noncontrolling interests <sup>(2)</sup>		10,122	
Distributable cash flow	\$	387,976	
Distributions declared			
Distributions from WES Operating	\$	140,535	
Less: Cash reserve for the proper conduct of WES's business		(358)	
Distributions to WES unitholders <sup>(3)</sup>	\$	140,893	
Coverage ratio		2.75 x	

1) Includes goodwill impairment for the three months ended March 31, 2020.

2) Includes (i) the 25% third-party interest in Chipeta and (ii) the 2.0% Occidental subsidiary-owned limited partner interest in WES Operating, which collectively represent WES's noncontrolling interests.

3) Reflects the cash distribution of \$0.3110 per unit declared for the three months ended March 31, 2020.